

# EXECUTIVE TEAM

## Robert J. ('RJ') Falconi



**Robert J. ('RJ') Falconi, B.Sc., LL.B. (J.D.), ICD.D**  
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**RJ Falconi** joined CSA on October 4, 1999 as Vice President, General Counsel & Corporate Secretary. Mr. Falconi has several years of diverse legal and business experience with organizations undergoing dramatic change and growth, nationally and internationally.

Mr. Falconi currently leads, directs and provides strategic direction to CSA's Global Government Relations (GR) Network, its global Legal Affairs and Corporate Affairs team, and is responsible for corporate governance, policy and administration of its Board of Directors. In leading the GR function, his role is to develop and execute a global strategy increasing CSA's worldwide relationships with various levels of government, delivers advocacy and business results for CSA, interacts and builds relationships with trade associations that have common GR issues to tackle, and interacts with governmental regulatory authorities and agencies to resolve regulatory and compliance issues. In the General Counsel role, he leads a global legal affairs and anti-counterfeiting team that provides balanced legal services on a cost-effective basis across the enterprise, which includes initiatives to protect the integrity and counterfeiting of the CSA certification marks. For Corporate Affairs, he provides leadership to a team who manages CSA's global brand portfolio and corporate digital, internal and external communications policies, plans and strategies to proactively position and promote CSA in mainstream media. In the role of Corporate Secretary, he ensures compliance and transparency with domestic and international laws, CSA's Letters Patent, By-laws, and recommends best governance practices for adoption by CSA's Board of Directors.

Previously, Mr. Falconi was Vice-President, General Counsel and Assistant Corporate Secretary for Delcan Group Inc., (now known as Parsons Corporation), a global multi-disciplinary engineering, consulting, and project management firm headquartered in Toronto, ON and Pasadena CA. In this role he was responsible for its worldwide legal affairs, subsidiaries, affiliates and joint ventures. Prior to joining Delcan in 1988, he was General Counsel for the Consumer Banking Division of Citibank Canada in Toronto, Ontario.

Mr. Falconi has a Bachelor of Science degree from the University of Toronto, a Bachelor of Laws (Juris Doctor) degree from Osgoode Hall Law School and was called to the Ontario Bar in 1985. In October 2012, he was certified by the Institute of Corporate Directors as an Institute-Certified Director (ICD.D). Mr. Falconi is a member of the Law Society of Upper Canada, the Canadian, American and International Bar Associations, the Risk and Insurance Management Society, the Association of Corporate Counsel of America, the Institute of Corporate Directors and the US-based National Association of Corporate Directors.

He continues to serve on numerous external boards and committees including the national board for Canadian Manufacturers & Exporters Inc. and as a member of the board of the US-based Electrical Safety Foundation International, Inc. In 2007, Mr. Falconi's legal team was voted by Inside Counsel magazine as one of the "Top 10 Most Innovative Legal Departments" in the world. In 2011, the legal team was also short listed and recognized in the 6<sup>th</sup> Annual Global Counsel Awards, administered by the International Law Office and Association of Corporate Counsel, chosen from over 3,500 individual nominations identifying those who excel.

In September 2011, during INTERPOL's International Law IP Crime Enforcement Conference, he was appointed Chair to the high profile Certification Industry Against Counterfeiting (CIAC), an international network of certification organizations, co-ordinated by INTERPOL, that is committed to stopping the worldwide proliferation of products bearing counterfeit certification marks that may endanger public health and safety.