

CME NEW BRUNSWICK MANUFACTURING DAY

THURSDAY, MARCH 28, 2019

Crowne Plaza Lord Beaverbrook

Fredericton, NB

WELCOME & TABLE OF CONTENTS



Welcome to the 2019 CME New Brunswick Manufacturing Day.

Our goal is to live the CME brand through Innovation, Connection and Representation throughout the day.

The nine months leading up to today can best be described as one of challenge and change. Our economic climate and our manufacturing community have been under constant pressure and clearly these business challenges and competition impact every one of us. It is in these challenging times that CME strives to innovate, to connect, and to represent our manufacturing members and partners to influence various governments, bringing your strong voice forward to advance our competitiveness and success.

New Brunswick manufacturers represent a strong and powerful segment of our provincial economy. We contribute over 31,000 direct jobs and thousands more indirect jobs, as well as producing over 90% of New Brunswick's exports. Our members clearly have a strong impact on the success of our province.

Today's program provides a great opportunity for you to hear and learn about the current factors that impact our manufacturing community and your business directly. Take advantage of the day, learn something new, network with someone you have not met before - it is your day. Make the most of it!

Thank you all for coming,

RON MARCOLIN

Divisional Vice President, NB & PEI
Canadian Manufacturers & Exporters

GUEST SPEAKERS

Hon. Blaine Higgs	Premier & President of the Executive Council, Province of New Brunswick	3-5
Dennis Darby	President & CEO, Canadian Manufacturers & Exporters	
Jim Quinn	Chief Executive Officer, Port Saint John	
Keith Parlee	Chief Executive Officer, Apex Industries	
Tristan Hovey	Manger Business Development, Atlantic Canada Opportunities Agency	
Chris MacDonald	Director Government Relations, J.D. Irving Limited	
Jamie LeMesurier QC	Partner, Stewart McKelvey	
Herb Emery	Vaughn Chair in Regional Economics, University of New Brunswick	

MANUFACTURERS

Atlantic Air Cleaning Specialists	Atlantic Industries Limited (AIL)	Apex Industries
Barbours	Bourque Industrial Ltd.	CFM
Cooke Aquaculture	D.A.S. Concrete Countertops Inc.	Ganong
Graymont	Irving Oil	J. D. Irving Limited
M3SH Technologies	Malley Industries Inc.	McCain Foods
Moosehead Breweries	Organigram Inc.	Russel Metals
TRC Manufacturing Inc.	Urban Machinery	

SPONSORS

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GUEST SPEAKERS



DINNER KEYNOTE

HON. BLAINE HIGGS

Premier & President of the Executive Council
Province of New Brunswick



First elected to the Legislative Assembly on September 27, 2010, Blaine Higgs served as Minister of Finance from 2010 to 2014. He was re-elected in 2014 and again in 2018 representing the riding of Quispamsis.

On October 22, 2016, he was elected leader of the Progressive Conservative Party of New Brunswick. Mr. Higgs was sworn in as Premier of New Brunswick on November 9, 2018.

Born in Woodstock, he graduated from the University of New Brunswick with a Bachelor of Science degree in mechanical engineering. Following university, he joined Irving Oil Ltd., where he held numerous positions of increasing responsibility in engineering, refining operations, and in the transportation sector.

Prior to retirement in May 2010, he was Director of Logistics and Distribution. He also served on the Board of Directors for Canaport LNG and the New Brunswick Gateway Council.



OPENING REMARKS

DENNIS DARBY

President & CEO
Canadian Manufacturers & Exporters



Dennis joined CME in 2017 after nine years as CEO of the Ontario Pharmacists' Association and a 24 year-long career in senior management at Procter & Gamble, including leadership roles in the US and Europe.

Dennis graduated from McMaster University in 1984 with a degree in Chemical Engineering and Management, and he is a registered Professional Engineer in Ontario.

He is an accredited corporate director, having received his ICD.D designation in 2011. He has served on a number of industry and charity boards as both director and Chair.



EXPORTING IN 2019

JIM QUINN

Chief Executive Officer
Port Saint John



Jim was appointed as President & Chief Executive Officer of Saint John Port Authority in September 2010. Jim brought over 30 years of experience in the marine and public sectors to Port Saint John and he began his career on ships out of Saint John in the mid 1970's.

Jim joined the Privy Council Office's Machinery of Government Secretariat and Social development Policy Secretariat as a Senior Advisor. In 2002, Jim joined Indian and Northern Affairs Canada as Director General of Lands and was promoted through several leadership positions culminating in the Chief Financial Officer/Assistant Deputy Minister role. Jim also held the position of Chief Financial Officer at Canadian International Development Agency before leaving government to work at Port Saint John.

Jim is a graduate of Dalhousie University (Bsc), and hold the professional designation of Certified Management Accountant (CMA) – Certified Public Accountant (CPA).

GUEST SPEAKERS



ADVANCED MANUFACTURING

KEITH PARLEE

Chief Executive Officer
Apex Industries



Keith Parlee has 30 years of progressive and varied executive experience. From ownership of privately held firms, to leadership roles working with, or for, fortune 500 companies.

Keith is a graduate of Mount Saint Vincent University in Halifax, holding a Bachelor of Public Relations. He began his business career in the packaged goods industry, holding posts in Halifax, St. Catharines, and Toronto.

Keith relocated back to Atlantic Canada in 1995, where he spent ten years as the President/co-owner of a privately held industrial products company, which was later divested to a public company. During the transition, Keith was appointed VP & General Manager of Wolseley Industrial Products responsible for Canada. Concurrently, he sat on the Board of the parent company - Wolseley Canada, a multi-divisional firm with revenues north of \$1 Billion mark.



ADVANCED MANUFACTURING

TRISTAN HOVEY

Manager Business Development
Atlantic Canada Opportunities Agency



Tristan is a senior business transformation professional, who has led 50+ projects to identify and implement organizational performance improvements. His career started in the private sector as a management consultant helping business clients in a variety of industries from concept through implementation to improve revenues and/or control costs to achieve measurable profit improvement. His work with the public sector has included leadership roles including corporate process improvement at Environment Canada, risk management at Public Works and Government Services Canada, program delivery redesign at Service Canada and most recently in program delivery at the Atlantic Canada Opportunities Agency (ACOA).

Tristan is currently the Economic Development Manager at ACOA in New Brunswick responsible for Advanced Manufacturing, International Business Development, Startup Support, Food and High Growth Firms. He and his team work with companies directly as well as non-commercial organizations to create opportunities for economic growth in Atlantic Canada and help businesses become more competitive, innovative and productive.

Tristan holds degrees from McGill University (B.Com), Queen's University (MBA) and is a CPA, CMA.



NEW BRUNSWICK'S ECONOMIC LANDSCAPE

HERB EMERY

Vaughn Chair in Regional Economics
University of New Brunswick



Herb Emery is the Vaughn Chair in Regional Economics and Director, Atlantic Institute for Policy Research (AIPR) at UNB. He holds a PhD in Economics from the University of British Columbia. Herb focuses his research on the development of the Canadian economy and the persistence of long-standing regional disparities from the perspective of the economic fundamentals of growth in a small open economy. His academic career began at the University of Calgary where, from 1993 to 2016, he served as Full Professor in Economics and Research Director for The School of Public Policy at the University of Calgary as well as the Svare Professor in Health Economics, a joint position in the Department of Community Health Science in the Faculty of Medicine and the Department of Economics. From 2010 to 2015, he served as Managing Editor of Canadian Public Policy/Analyse de politiques, Canada's foremost journal examining economic and social policy.

GUEST SPEAKERS



CANNABIS IN THE WORKPLACE

CHRIS MACDONALD

Director Government Relations,
JD Irving Limited

Chris MacDonald was born in Chatham, New Brunswick. In 1986 Chris graduated from St. Thomas University with a Bachelor of Arts (B.A. Hons. Dist.). In 1989 he graduated from University of Ottawa where he completed a Bachelor of Laws Degree (LL.B.).

Chris joined Saint John Shipbuilding Limited (“SJSL”) as in-house legal counsel in 1991. In 1995 he was transferred to SJSL’s parent company, J.D. Irving, Limited. In January, 2004 Chris took on the role of Director, Government Relations for the J.D. Irving group of companies.

Chris is a member of the Canadian Bar Association and Law Society of New Brunswick. He is a member of the Board of Directors of the Saint John Region Chamber of Commerce, and he is a former member of the Board of Directors of Enterprise Saint John, the Greater Saint John Community Foundation, and Sports New Brunswick.

Chris is married to Jane Grannan, and they have three children. Chris and his family reside in Rothesay, NB.



CANNABIS IN THE WORKPLACE

JAMIE LEMESURIER, QC

Partner
Stewart McKelvey

Jamie LeMesurier is a partner in the Atlantic Canada law firm Stewart McKelvey, based in the firm’s Saint John, New Brunswick office, where he maintains an active practice devoted advising and representing employers in both the public and private sectors on all aspects of employment and labour relations law, including collective bargaining, collective agreement administration, discipline and dismissal, employment standards, grievance arbitration, human rights, occupational health & safety and workers compensation.

In 2007-2008 Jamie served as the employer representative on the Independent Review Panel tasked with reviewing the New Brunswick workplace health, safety and compensation system. He has been recognised as a leading practitioner in labour law and employment law by the Canadian Legal Lexpert Directory for a number of years. In 1999 he received the Certified Human Resource professional (CHRP) designation and was awarded the Queen’s Counsel designation in 2012.

He is Stewart McKelvey’s New Brunswick representative to the Employment Law Alliance and the Canadian LabourWatch Society (for which he is New Brunswick content advisor) and is a founding member of the Canadian Association of Counsel to Employers.



MANUFACTURERS



ATLANTIC AIR CLEANING SPECIALISTS LTD

Rochesay, NB

Atlantic Air Cleaning Specialists Ltd provides world-class clean air equipment and technology necessary to solve virtually all indoor air quality problems whether it is dust, fumes, stale air or other airborne contaminants. A.A.C.S offers a full range of services from air quality testing to the installation and maintenance including parts and filters for all makes of equipment.



ATLANTIC INDUSTRIES LIMITED (AIL)

Dorchester, NB

Atlantic Industries produces a broad range of products for infrastructure projects including structural plate bridges and crossings, modular panel steel bridges and retaining walls used in the transportation, public works, railway, mining, energy and forestry sectors.



APEX INDUSTRIES

Moncton, NB

Founded in 1961, Apex began as a repair machine shop servicing heavy industry. Today, with around 225 employees and headquartered in Moncton, NB, Canada, Apex has become a diversified multi-business unit company focused on metal manufacturing, product development and automation and openings solutions for the construction industry.



BARBOURS

Sussex, NB

A multi-product food processor based in Sussex, New Brunswick. Since its beginning in 1867, Barbours has maintained the highest standards in both product quality and customer service. The 21st century finds Barbours emerging as a leading manufacturer of natural and organic food items.



BOURQUE INDUSTRIAL LTD

Saint John, NB

Bourque is a custom Steel and metal fabricator. They serve Industrial and Commercial markets nationally and Internationally. They are certified by the Canadian Welding Bureau in Carbon Stainless Steel and Aluminum.



CFM

Saint John, NB

CFM provides machining, fabrication, pipe fabrication services, inspections and testing, surveying and dimensional Control, overhead Cranes, weigh Scales, oil field services throughout Eastern Canada, the Northeastern United States and around the globe.



COOKE AQUACULTURE

Saint George, NB

Cooke Aquaculture is a vertically-integrated corporation with salmon farming operations in Atlantic Canada, the United States, Chile and Scotland as well as seabass and seabream farming operations in Spain. The company also includes seafood and wild fishery divisions under Cooke Seafood USA, Inc., Icicle Seafoods, Inc., Wanchese Fish Company, Inc. and Omega Protein. Cooke Inc. has earned the #1 spot on the SeafoodSource list of Top 10 North American Seafood Suppliers and our employee loyalty helped reaffirm our place as a Platinum-winning company on the list of Canada's Best Managed Companies.



D.A.S. CONCRETE COUNTERTOPS INC.

Dieppe, NB

D.A.S. Concrete Countertops wholesale manufactures concrete slabs according to standard counter top dimensions for use as kitchen or vanity counter tops.



GANONG BROTHERS

St. Stephen, NB

Canada's oldest candy company primarily focussed on the production of boxed chocolates. Ganong was founded by James and Gilbert Ganong in 1873 in St. Stephen, New Brunswick, where it remains today. Their modern facility is state-of-the-art with both nut and nut-free operations.

MANUFACTURERS



GRAYMONT

Havelock, NB

The leading supplier of lime and limestone products throughout the Atlantic region, including the State of Maine. At the Havelock plant, they operate a 300 tonne per day Kiln to produce high quality lime for a varied customer base.



IRVING OIL

Saint John, NB

Canada's largest refinery, with eight distribution terminals, a fleet of delivery trucks and over 900 fueling locations serving wholesale, commercial and retail customers. Since 1924, when K.C. Irving opened his first gas station in Bouctouche, NB they have grown to fuel vehicles throughout Atlantic Canada, New England and Quebec. Most recently, Irving Oil welcomed the Whitegate Refinery in Ireland to their budding energy family.



J.D. IRVING LIMITED

Saint John, NB

One of New Brunswick's most well-known businesses, J.D. Irving Limited is involved in many industries including forestry & forest products, agriculture, food processing, transportation, shipbuilding, industrial fabrication, hydro energy, retail and distribution, and consumer products. Founded in 1882, the various companies have operations in Canada and The US propelled by a team of 16,000 talented employees.



M3SH TECHNOLOGIES

Fredericton, NB

M3SH Technologies serves the market with Research & Development and manufacturing of products. They develop environmental monitors and electric protection equipment.



MALLEY INDUSTRIES INC.

Dieppe, New Brunswick

Malley Industries manufactures ambulances, wheelchair accessible vehicles, plastic products and specialized commercial fleets for a wide range of clients.



MCCAIN FOODS

Florenceville, NB

A privately-owned family company with over 60 years of experience that has a presence in over 160 countries and a global team of 21,000 people. They hold values and culture at the heart of everything they do. Their product quality, people and customer dedication helped them achieve global sales of more than CDN \$9.5 billion. Through investment and innovation, they continue to be a global leader in prepared potato products, including their famous French Fries and appetizers.



MOOSEHEAD BREWERIES

Saint John, NB

Canada's oldest independent brewer and the last major brewery in Canada owned by Canadians. The Oland family's passion for beer has helped them steer Moosehead through devastating fires, Prohibition, the Great Depression, two World Wars, obstructive trade barriers, and bruising competition from breweries 100 times its size.



ORGANIGRAM INC.

Moncton, NB

Organigram is Atlantic Canada's original licensed producer of high-quality medical cannabis. Founded in 2013 and the 13th licensed applicant under the ACMPR (Access to Cannabis for Medical Purposes Regulations, formerly Marijuana for Medical Purposes Regulations), Organigram is committed to producing dried cannabis flower and extract oils of the highest standard and providing relief to patients across the country.

MANUFACTURERS



RUSSEL METALS

Saint John, NB

They are Atlantic Canada's oldest metals warehouse and distribution supplier. Serving customers in the Atlantic Region for over 70 years. They carry a broad line of metal products in a wide range of sizes, shapes and specifications, including carbon hot rolled and cold finished steel, pipe and tubular products, stainless steel, aluminum and other non-ferrous specialty metals.



TRC MANUFACTURING INC.

Dieppe, NB

TRC Manufacturing provides turnkey solutions for the mining, forestry, oil and gas, and offshore markets. We custom design, manufacture and provide full support to complete your project on time and on budget.



URBAN MACHINERY

Fredericton, NB

One of the leading suppliers of machinery technology for the PVC window industry in North America celebrates its 30th anniversary.

SPONSORS

KEYNOTE PRESENTING SPONSOR



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SUPPORTERS OF CME

